# PARTNERING FOR IP TELEPHONY CONVERGE WITH THE EXPERTS:





## RingCentral

Mitel is proud to introduce Mitel Connect, a remarkable innovation in IP telephony and unified communications. The first of its kind, Mitel Connect is a platform built on a single software code base that means you can design your communications system any way you choose: as a managed service from the cloud, as a hardware system you manage yourself, or as a hybrid deployment where some locations and applications are managed in the cloud and others are managed onsite. You choose.

Mitel Connect isn't just a phone system—it's a phonetext-mobile-conference-video-web share-online meeting system that's sleek and easy to use, and:

- Allows you to communicate according to your individual preferences
- Makes enterprise communications as easy to use as your personal ones
- Escalates your conversations from an IM, to a call, to an online meeting, to a web desktop share with or without video – with the single click of a button
- Enables you to collaborate as easily with groups outside your company as those inside
- Eliminates the need for plug-ins, complicated set-ups, and multiple application windows and passwords before you can get your work done

### **FAST FACTS**

- One of first to market with IP telephony systems integration
- Certified and authorized reseller of Mitel IP telephony and RingCentral equipment.
- Complete solution from initial planning through day to day managed services
- Flexibility for customers with existing routers and switches
- Total customer control the network is yours. Outsource a "little or a lot" from our 24x7 managed services portfolio
- Optimization reviews are part of the managed services portfolio





Our mission is to deliver a communications experience that our customers love.

## PARTNERING FOR IP TELEPHONY

## **CONVERGE WITH THE EXPERTS:**







## **ONE PLATFORM WITH THREE DEPLOYMENT MODELS**



Mitel
Connect ONSITE
Owner maintains and
controls the system



Mitel®



RingCentral CLOUD
Fully UCaaS



#### One Platform.

Whether for **RingCentral** or **Mitel**: communicate with and schedule with Active Directory, Outlook and popular ICS calendars like Google. A single platform provides a simple way to access all communication options, no matter if you're using your personal smartphone, office phone, laptop or office computer.

## Two delivery choices.

Organizations have the opportunity to have their phone system delivered as a product with an onsite phone system (via Mitel Connect) or as a service from the cloud (RingCentral). This empowers executives to align communications investments with their business models either as a capital expenditure (Capex) or operational expenditure (Opex).

### Two ways to deploy.

Organizations can choose the communication system that best suits their needs: a cloudbased phone system with RingCentral or an onsite phone system with Mitel Connect ONSITE. Both have advantages depending on the particular needs of your company.